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**D.O.B: 6th Nov 1980**

#### AREAS OF EXPERTISE

Accounts Payables  
Accounts Receivables  
Auditing / Finalisation  
B R S / M I S  
Account Reconciliation  
Budgeting & Forecasting  
Commercial Contracts  
Cost Accounting  
IFRS: 9,15,16  
Credit Analysing  
Credit Controlling  
Electronic Transactions  
Finance Controlling  
Fund Flow  
Ledger Reconciliation  
Group Expense Allocation  
ERP Implementation -  
SAP B1, BC 365  
L C and T T  
Management Accounting  
Accounting Standards  
Multi-Currency  
Treasury Management

## Deepak Shivshankar Patil

### Finance Manager – Finance Controller

#### PERSONAL SUMMARY

I am having 18+ Years of experience in finance, accounts and auditing of Healthcare, manufacturing, pharma, retail textile industry with excellent communication skill and able to build strong relationships both within and outside of a finance department as well as effectively communicating financial information to non-finance colleagues. I am currently seeking my next opportunity as Finance Manager, Finance controller. Principles of Finance and accountancy along with that of computer applications like **Microsoft Dynamics BC – 365, Microsoft Dynamic NAV, Tally ERP, SAP-B1, Oracle and M S Office Suite** would help me to effectively performing my duties.

#### WORK EXPERIENCE

##### Regal Group: Dubai - UAE

Finance Manager (Jan 2020 – Jan 2025)

##### Avivo Group: Dubai - UAE

Accounts and Finance Head (Sep 2016 – Dec 2019)



##### Soril Group Co. of India Bulls Ltd. - Mumbai

Sr. Commercial Manager - Accounts & Finance (Jul 2015 – Jul 2016)



##### Uniphos Envirotronic Pvt.Ltd. - Mumbai

(Group Co. of United Phosphorus Ltd)  
Manager - Accounts & Finance (Jan 2010 – Jul 2015)

##### Famy Care Ltd. - Mumbai

Sr. Executive - Accounts & Finance (May 2008 – Oct 2009)



##### Aneja Associates - Mumbai

Accounting Consultant (Dec 2006 – Jan 2008)

##### M/s Shah & Kasat. - Mumbai

Accounting Consultant (2001 – 2005)

#### Areas of Responsibility:

- **Financial Consolidation exposure of 20 entities on monthly basis, preparation of MIS – P&L and Balance Sheet for management review and analysis.**
- **UAE CT – Transfer pricing implementation in ERP for 20 Group Companies.**
- Perform monthly financial analysis, evaluate financial performance (including operational and financial metrics) by comparing and analyzing actual results with budget and forecasts.
- Work closely with the accounting team to ensure accurate financial reporting by preparing consolidated financials and management reports.
- **Expertise in Finance transformation and not just throwing money at new systems, but actually fixing the basics. Consolidating stuff, automating manual work, building tools that help finance to make decisions, not just report after the fact and also linking numbers back to growth, cash.**

### **Budgeting, Forecasting, FP&A, and Financial Reporting:**

- Lead the **annual budgeting process, ensuring alignment with corporate objectives and financial strategies.**
- Conduct monthly forecasting of revenue and expenses, analyzing variances and implementing corrective measures.
- Prepare and analyze **financial reports as per IFRS (9,15,16)**, including customer and business unit profitability assessments.
- Provide data-driven insights to support strategic **decision-making and financial planning.**
- Circulate departmental budgets to business unit heads, monitor adherence, and ensure financial accountability.

### **Internal Audit and Compliance:**

- Oversee internal audit processes, ensuring robust **financial governance and risk management.**
- Ensure compliance with financial reporting deadlines, regulatory requirements, and internal control frameworks.
- Implement financial policies, enforce adherence to controls, regulatory compliance. Asset Management and Insurance.
- Maintain a **comprehensive Fixed Asset Management system to safeguard company assets.**
- Document and enforce finance policies, ensuring compliance with security and regulatory standards.
- Manage insurance plans to mitigate risks and align with customer and business requirements. Accounts Receivable, Accounts Payable, Closing of Books, and Financial Close.
- Oversee accounts receivable and payable to ensure efficient cash flow and working capital management.
- **Supervise UAE VAT tax filings, including CT and other statutory returns.**
- Ensure timely and accurate closing of the books each period, including month-end and year-end processes.
- Document and maintain financial closing procedures to ensure consistency and compliance.
- Expertise in **UAE VAT and CT laws and liaison with departments for assessment/queries/notices.**

### **Cost Control:**

- Develop and implement cost control measures to **enhance operational efficiency and financial performance**
- Experience in automating finance processes.
- Knowledge of commercial **Insurance Cost Management, Procurement, and Treasury Operations.**
- Provide cost analysis for new business prospects and financial decision-making.
- Collaborate with legal teams to finalize agreements, including Shareholder Agreements and client contracts.
- Oversee payroll **processing as per WPS, ensuring timely and accurate disbursements.**
- **Negotiate with banks for maintaining credit facilities and securing new funding.**
- Manage vendor agreements, **including AMCs, transportation, and asset insurance contracts.**
- Supervise treasury operations, including **global payments, foreign exchange risk management, and capital allocation.**

### **Core Competencies:**

#### **Leadership:**

- Proven ability to lead, motivate, **and develop high-performing finance teams.**
- Strong understanding of organizational goals and ability **to align finance team's objectives** accordingly.
- Excellent people management skills, with **ability to empower team members and foster a collaborative work environment.**

#### **Communication:**

- Excellent verbal and written communication skills, **with ability to articulate complex financial concepts to non-financial stakeholders.**
- Strong interpersonal skills, with ability to build and maintain relationships with stakeholders at all levels.

### Strategic Thinking:

- Capability to develop and implement **comprehensive financial strategies that support organizational objectives.**
- Strong understanding of market trends, **competitor analysis, and industry** developments.
- Ability to think critically and creatively, with a **focus on driving business growth and improvement.**

### Problem-Solving:

- Proven ability to identify, **analyze, and solve complex financial issues.**
- Strong analytical skills, with ability to interpret financial data and identify trends.
- Ability to think critically and creatively, with a **focus on finding innovative solutions to financial challenges.**

### Integrity:

- High ethical standards, with commitment to **maintaining financial integrity and compliance.**
- Strong understanding of financial regulations and standards, with ability to ensure organizational compliance.
- Ability to maintain confidentiality and handle sensitive **financial information with discretion.**

### Stakeholder Management:

- High ethical standards, with commitment to maintaining **financial integrity and compliance.**
- Strong understanding of financial regulations and standards, with ability to **ensure organizational compliance.**
- Ability to maintain confidentiality and **handle sensitive financial information** with discretion Hands-on Approach.
- Detail-oriented with ability to perform tasks **personally, ensuring accuracy and attention** to detail in all financial matters.
- **Ability to roll up sleeves and perform hands-on financial analysis, budgeting, and forecasting as needed.**

### UAE - VAT & CT Compliance:

- Work closely with **auditors to facilitate the annual audit process.**
- Testing documentation supporting account balances or classes of transactions.
- Proactively interact with key **client's management to gather information, resolve problems, and make recommendations for business and process improvements.**
- Verifying the **VAT Reconciliation with Purchase/Sales register.**
- Liaising with statutory auditors of the company for timely performing of audit.
- **Review of the monthly / quarterly VAT liabilities for the group.**
- **Handling Consolidation of Financials with in Group of 20 Companies.**
- Having 8 years of work **experience of UAE Vat return and CT Implementation.**

### ACADEMIC QUALIFICATIONS:

- Bachelor Degree: B. Com – Mumbai University J.M. Patel College Mumbai (2001 with 66 %)

### PROFESSIONAL QUALIFICATIONS:

- **C.A. Final (1 st Group Cleared – May 2007)**
- **C.A (Inter) - Institute of Chartered Accountants of India (May - 2005)**



### REFERENCES – Available on request.

I here by declare that the above furnished information is true to the best of my knowledge and belief.